

Vendor Managed Inventory

Vendor Managed Inventory (VMI) is a streamlined approach to inventory management and order fulfillment that links a supplier directly to a buyer's demand. Instead of creating a purchase order and sending it to the supplier, the buyer sends demand information and the supplier generates a replenishment order.

... Requires Collaborative Forecasting & Planning



Daily demand data needs to be sent from buyers to suppliers and then a forecast needs to be created by the supplier. Accurate forecasting and planning is tough enough. Factor in the complexities of fresh commodities and the need to create a replenishment order in the buyer's system and you quickly see how the process can be challenging from both a business and system perspective.

... and Multiple Resources at Both Companies Working Together

A successful VMI program involves buyers and the suppliers sales agents becoming comfortable with the process and order accuracy. Planners need access to the accurate and timely data needed to create the replenishment order. Technical resources from both companies need to assure the demand data is received and the replenishment order is created. All of these resources need to be working in harmony for a VMI program to be successful.



Our Unique Approach

iTrade's approach to demand planning and forecasting is to first evaluate your current systems and processes to see where our partnership can bring the most value. From there, we work together on the forecasting processes that work best for you. Most of our competitors stop there. For us, we are just getting started. We then integrate demand planning and forecasting with our 50+ highly collaborative and tightly integrated solutions enabling our customers to aggregate demand across multiple locations and items and incorporate it into your end to end supply chain system with all your trading partners. This unique approach of creating the forecast and end-to-end supply chain deployment is what makes iTrade unique.

Features

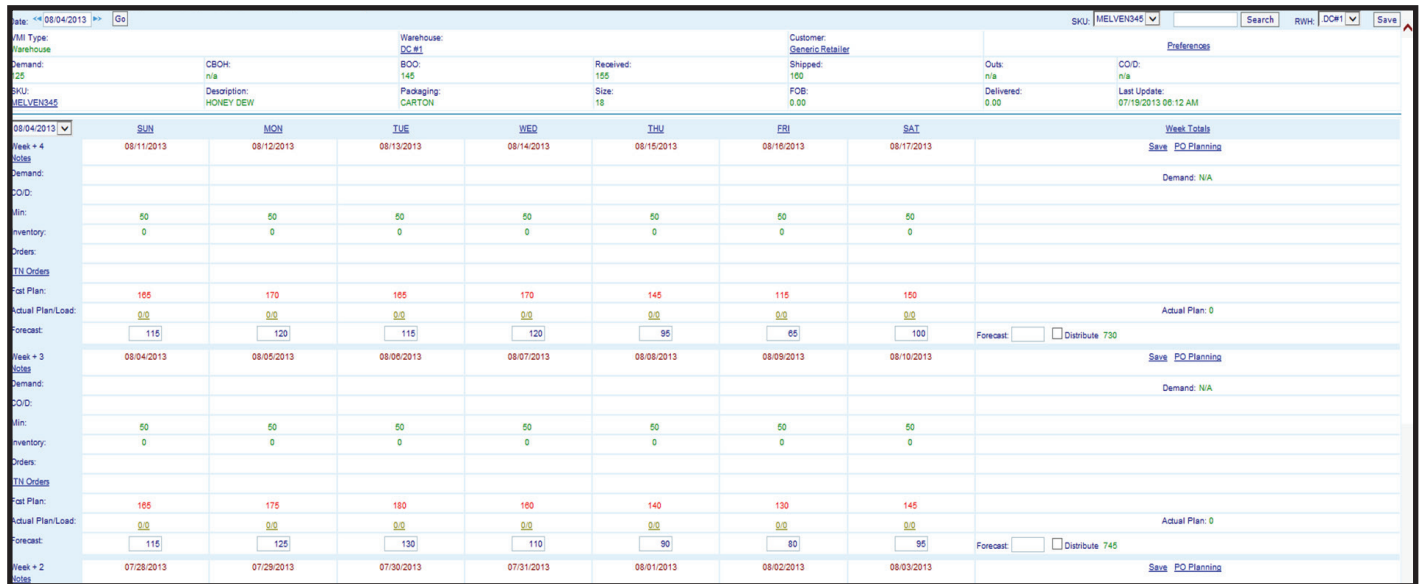
- > Robust functionality
- > Tightly integrated
- > Highly collaborative
- > Forecasting process for all commodities
- > Incorporates ads and promotions
- > Inclusion in end-to-end supply chain

Benefits

- > Partnership between buyers, suppliers, data planners, and technical resources every step of the way helps ensure the programs success
- > Integration and collaborative workflow helps ensure a seamless communication of accurate and timely information as well as the visibility and control required by all parties
- > Forecast accuracy is improved for all commodities
- > VMI becomes a natural extension of your current supply chain and not a "one off" process.

A Unique Collaborative Approach to VMI

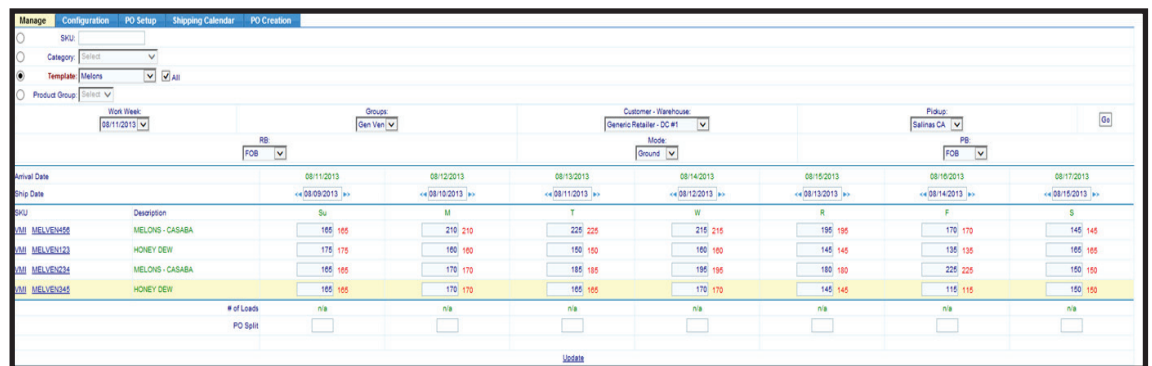
Daily demand from the buyer updates the VMI dashboard which feeds the forecast. Via the VMI control panel, planners and sales agents have access to review and edit prior to the replenishment order being created. Through the entire process, both buyers and sellers have visibility to the forecast planning process



Week	SUN	MON	TUE	WED	THU	FRI	SAT	Week Totals
Week 4	08/11/2013	08/12/2013	08/13/2013	08/14/2013	08/15/2013	08/16/2013	08/17/2013	Save PO Planning
Demand:								Demand: N/A
COID:								
Min:	50	50	50	50	50	50	50	
Inventory:	0	0	0	0	0	0	0	
Orders:								
Actual Plan:	165	170	165	170	145	115	150	Actual Plan: 0
Forecast:	115	120	115	120	95	65	100	Forecast: Distribute 730
Week 3	08/04/2013	08/05/2013	08/06/2013	08/07/2013	08/08/2013	08/09/2013	08/10/2013	Save PO Planning
Demand:								Demand: N/A
COID:								
Min:	50	50	50	50	50	50	50	
Inventory:	0	0	0	0	0	0	0	
Orders:								
Actual Plan:	165	175	180	180	140	130	145	Actual Plan: 0
Forecast:	115	125	130	110	90	80	95	Forecast: Distribute 745
Week 2	07/28/2013	07/29/2013	07/30/2013	07/31/2013	08/01/2013	08/02/2013	08/03/2013	Save PO Planning

Replenishment orders can be created quickly and

The forecast system stays updated with current order information



SKU	Description	Su	M	T	W	R	F	S
MELVEN345	MELONS - CASABA	165 165	210 210	225 225	210 215	195 195	170 170	145 145
MELVEN345	HONEY DEW	170 170	160 160	150 150	160 160	145 145	135 135	165 165
MELVEN345	MELONS - CASABA	165 165	170 170	185 185	195 195	180 180	225 225	150 150
MELVEN345	HONEY DEW	165 165	170 170	165 165	170 170	145 145	115 115	150 150

Orders are sent to the buyer and update the iTrade's order management



PO Number	Vendor	Status	Ship Date	Arrival Date	PO #	PO Link	Ship From	Carrier	Load Number	Routing	QTY	UQP	Submitted	S/M
VMI192	Gen Vao	Confirmed	06/23/2013	06/25/2013	7447	CA	CA, Salinas	Carrier		FOB - Ground	30700 000	675	06/22/2013 07:50	MELONS
VMI198	Gen Vao	Confirmed	06/22/2013	06/24/2013	7448	CA	CA, Salinas	Carrier		FOB - Ground	28685 000	630	06/22/2013 07:50	MELONS
VMI198	Gen Vao	Confirmed	06/23/2013	06/25/2013	7445	CA	CA, Salinas	Carrier		FOB - Ground	63800 000	140	06/22/2013 07:50	MELONS

iTradeNetwork is the leading provider of global on-demand supply chain management and intelligence solutions through a unique combination of innovative technology, information services, and deep industry knowledge.



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