

iTradeNetwork CaRMA Solution

Careful and regular monitoring of contracts and rebates can be a complex, time-consuming and costly process. The iTradeNetwork Contract and Rebate Management (CaRMA) solution helps you to overcome these challenges with an on-demand application that enables tight collaboration with trading partners. This results in reduced administrative costs, real-time visibility and a single version of the truth for all contracts and rebates.

Better Synchronization

It's possible to enhance your contract management through better synchronization of data, better collaboration within your supply chain, and access to timelier, transparent information with iTradeNetwork CaRMA. Our on-demand solutions enable tighter collaboration with your trading partners, ensuring agreement and accurate application of contract terms.

Tighter Collaboration

iTradeNetwork's CaRMA is a collaborative system where both parties have access to the same information. CaRMA provides the electronic communication, validation and synchronization of contract and performance for manufacturers, resulting in more timely and accurate payments, as well as lower administrative costs on rebates and billbacks. CaRMA provides visibility into contracts & rebates, helping you to:

- Simplify collaboration by electronically managing contract pricing and rebates
- Access a single version of the data truth for all participants
- Improve supply chain visibility across your organization

Food Industry Expertise

Built upon deep industry expertise and a rich standards-based data foundation with over 10,000 trading partners on the network, iTradeNetwork's solutions allow growers, shippers, manufacturers, distributors, operators and retailers to sustainably source product, track quality, and increase food safety compliance.

Key Features

- Provides real-time visibility into contracts & rebates
- Electronically manage contract pricing and rebates for simplified collaboration
- Transactions are synchronized across trading partners systems
- Collaboratively set up and manage all parameters around rebate programs
- Comprehensive reporting improves visibility across your organization
- Eliminates manual and redundant processes
- Automated invoice calculations provide the ability to invoice more frequently (monthly versus quarterly)
- Communicates manufacturer pricing updates to distributors
- Increased match rate accuracy across contracted items
- Single version of the truth for all participants
- Available standalone or integrated with existing systems

Real-time Visibility Into Contracts & Rebates

Every important aspect of every transaction is synchronized across trading partners systems, meaning you always have instant and reliable access to the information you need to manage your contracts and rebates. There is also a comprehensive reporting facility to further improve visibility across your organization.

Eliminate Manual and Redundant Processes

Managing contract pricing and rebates electronically via iTradeNetwork helps you to eliminate a number of manual tasks, thereby improving efficiency and reducing administrative costs.

Increase Match Rate Accuracy Across Contracted Items

The collaborative nature of iTradeNetwork means fewer errors for distributor invoice pricing and manufacturer rebate payments. It also means improved accuracy for rebate accruals.

Increase Match Rate Accuracy Across Contracted Items

iTradeNetwork acts as the system of record for transactions for all parties, which helps to avoid confusion and disputes. It helps you to maintain a positive relationship with your trading partners.

Available Standalone or Integrated With Existing Systems

While many customers prefer to use our user-friendly standalone application, you can use iTradeNetwork as the transactional engine while importing data into your existing contract and rebate system.

Key Benefits

- Up to 40% less time managing & auditing contracts
- Up to 30% improvement in contract accuracy at line item level
- Electronic communication, validation and synchronization of contract and POS data
- More timely and accurate automated invoices and detailed reports for a common understanding
- Visibility into contract calculations at the line item level at any time
- Increased average contract revenue based on a higher degree of mapping and calculation accuracy
- Ability to generate secondary invoices on demand or automated to capture late data
- Real-time synchronized sales volumes providing the ability to calculate exact rebate amounts
- Monthly invoices to eliminate a back log of rebates, all paid at once
- Elimination of manual tasks, improving efficiency and reducing administrative costs
- Enhanced visibility to specific products and unit sales for contracted versus non-contracted items



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